



## Pricing Term Sheet

January 9, 2023

# Sun Communities Operating Limited Partnership

**\$400,000,000 5.700% Senior Notes due 2033**

*Fully and Unconditionally Guaranteed by*

**Sun Communities, Inc.**

|                                    |   |
|------------------------------------|---|
| Issuer:                            | Sun Communities Operating Limited Partnership   |
| Guarantor:                         | Sun Communities, Inc., the sole general partner of Sun Communities Operating Limited Partnership  |
| Expected Ratings: (Moody's / S&P)* | Baa3 / BBB  |
| Security Type:                     | Senior Notes  |
| Offering Format:                   | SEC Registered  |
| Trade Date:                        | January 9, 2023   |
| Settlement Date:                   | January 17, 2023 (T+5)**  |
| Maturity Date:                     | January 15, 2033  |
| Aggregate Principal Amount:        | \$400,000,000   |
| Benchmark Treasury Security:       | UST 4.125% due November 15, 2032  |
| Benchmark Treasury Price / Yield:  | 105-03+ / 3.506%  |
| Spread to Benchmark Treasury:      | + 223 bps   |
| Yield to Maturity:                 | 5.736%  |
| Interest Rate:                     | 5.700% per annum  |
| Public Offering Price:             | 99.729% of the principal amount plus accrued interest from January 17, 2023, if any   |
| Net Proceeds Before Expenses:      | \$396,316,000   |
| Optional Redemption:               | Redeemable at any time prior to October 15, 2032 in amount equal to the principal amount plus a make-whole premium, using a discount rate of T + 35 bps, plus accrued and unpaid interest.<br><br>Redeemable at any time on or after October 15, 2032 in amount equal to the principal amount plus accrued and unpaid interest. |

|                              |   |
|------------------------------|---|
| Interest Payment Dates:      | January 15 and July 15 of each year, beginning July 15, 2023  |
| Record Dates:                | January 1 and July 1  |
| CUSIP / ISIN:                | 866677 AJ6 / US866677AJ62   |
| Joint Book-Running Managers: | Citigroup Global Markets Inc.<br>J.P. Morgan Securities LLC<br>BofA Securities, Inc.<br>BMO Capital Markets Corp.<br>Citizens Capital Markets, Inc.<br>Fifth Third Securities, Inc.<br>RBC Capital Markets, LLC   |
| Co-Managers:                 | Huntington Securities, Inc.<br>Regions Securities LLC<br>SMBC Nikko Securities America, Inc.<br>Truist Securities, Inc.<br>U.S. Bancorp Investments, Inc.<br>Wells Fargo Securities, LLC<br>Goldman Sachs & Co. LLC<br>PNC Capital Markets LLC<br>Scotia Capital (USA) Inc.<br>Wedbush Securities Inc.<br>Samuel A. Ramirez & Company, Inc. |

\* A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

\*\* The issuer expects that delivery of the notes will be made against payment therefor on or about January 17, 2023, which will be the fifth business day following the date of this pricing term sheet. This settlement cycle is referred to as "T+5." Under Rule 15c6-1 under the Securities Exchange Act of 1934, as amended, trades in the secondary market generally are required to settle in two business days, unless the parties to any such trade expressly agree otherwise. Accordingly, purchasers who wish to trade notes on the date hereof or the next two succeeding business days will be required, by virtue of the fact that the notes initially will settle T+5, to specify an alternate settlement cycle at the time of any such trade to prevent a failed settlement. Purchasers of notes who wish to trade notes on the date hereof or the next two succeeding business days should consult their own advisors.

*The issuer and the guarantor have filed a registration statement (including a preliminary prospectus supplement and a prospectus) with the U.S. Securities and Exchange Commission (the "SEC") for the offering to which this communication relates. Before you invest, you should read the prospectus supplement for this offering and the accompanying prospectus and any other documents the issuer or the guarantor has filed with the SEC for more complete information about the issuer, the guarantor and this offering. You may get these documents for free by searching the SEC online database (EDGAR) on the SEC web site at <http://www.sec.gov>. Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus supplement and the accompanying prospectus if you request them by calling Citigroup Global Markets Inc. at 1-800-831-9146, J.P. Morgan Securities LLC at 1-212-834-4533 (collect), or BofA Securities, Inc. at 1-800-294-1322.*

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